

# SCORE CARD - Business Pitch

CONGRATULATIONS ON YOUR SUCCESS!

PLACE COMPETITOR  
INFORMATION STAMP HERE

## DELIVERY 40 Points Possible

Begins without referring to notes, refers to but does not read off the screen (if using slide-show), maintains adequate eye contact throughout, good posture, varies pitch/tone/speed/volume, enunciates clearly, pronounces and uses words correctly.

**JUDGE'S COMMENTS:**

## ORGANIZATION 30 Points Possible

Speech has a clear beginning, middle, and end. Main points supported with a fact, statistic, or logical reasoning. Uses persuasion and motivation without over-exaggerating. Conclusion asks listener to decide or act on information presented. Speech is within time constraints.

**JUDGE'S COMMENTS:**

SCORE

SCORE

## COMMAND OF TECHNIQUE

### 30 Points Possible

Uses appropriate gestures and facial expressions, moves purposefully, communicates with sincerity and interest. Connects with the audience. Conveys message articulately and with clarity. Use of slide-show and product sample (optional) supports and assists, enhances but does not distract.

**JUDGE'S COMMENTS:**

## OVERALL COMMENTS:

(Use backside of scorecard if necessary.)

SCORE

# TABULATION ROOM

TOTAL SCORE

RANKING

Judge: \_\_\_\_\_

