DELIVERY 40 Points Possible

Begins without referring to notes, refers to but does not read off the screen (if using slide-show), maintains adequate eye contact throughout, good posture, varies pitch/tone/speed/volume, enunciates clearly, pronounces and uses words correctly.

JUDGE’S COMMENTS:

COMMAND OF TECHNIQUE 30 Points Possible

Uses appropriate gestures and facial expressions, moves purposefully, communicates with sincerity and interest. Connects with the audience. Conveys message articulately and with clarity. Use of slide-show and product sample (optional) supports and assists, enhances but does not distract.

JUDGE’S COMMENTS:

ORGANIZATION 30 Points Possible

Speech has a clear beginning, middle, and end. Main points supported with a fact, statistic, or logical reasoning. Uses persuasion and motivation without over-exaggerating. Conclusion asks listener to decide or act on information presented. Speech is within time constraints.

JUDGE’S COMMENTS:

OVERALL COMMENTS:

(Use backside of scorecard if necessary.)

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score card - business pitch

congratulations on your success!

score card - business pitch

place competitor

information stamp here

score
total score ranking

tabulation room

judge: __________________

updated: 8-2018

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